



Frequently Asked Questions

1. What is the NJAAP Purchasing Alliance?

The NJAAP Purchasing Alliance Inc. was formed by the NJ Chapter, AAP to negotiate a discount on medical professional liability insurance premiums for NJAAP Chapter members. The Alliance negotiated discounted premiums with Positive Physicians Insurance Exchange (PPIX).

2. Why join the NJAAP Purchasing Alliance?

By joining the NJAAP Purchasing Alliance, you will qualify for very low rates. The following rates have been negotiated:

	\$1M/\$3M	\$2M/4M
PPIX Rate Tier I		
Mature Claims Made:	\$ 5,737.00	\$ 7,813.00
Occurrence:	\$ 6,039.00	\$ 8,224.00
PPIX Rate Tier II		
Mature Claims Made:	\$ 7,720.00	\$10,488.00
Occurrence:	\$ 8,126.00	\$11,040.00
PPIX Rate Tier III		
Mature Claims Made:	\$ 9,862.00	\$13,367.00
Occurrence:	\$10,213.00	\$14,071.00

3. How do I know which Tier is applicable to me?

PPIX Rate Tier I: In practice & Claims free for 10 years

PPIX Rate Tier II: In practice for less than 10 years
Maximum Loss Ratio of 50% over the last 10 years

PPIX Rate Tier III: Over 60% Loss Ratio based on underwriters discretion
Currently Board Certified or Eligible (If recent Grad – within 2 years of completed residency)

The determination of the applicable rating tier is based on frequency and severity criteria. The individual insured's experience is compared to a series of "thresholds" determined by the experience of the physician's rate class. For all tiers, both the frequency and severity criteria must be met.

4. Who is eligible for the discount?

Physicians only may qualify for a discount. Corporations and para-meds who are part of a pediatrician's practice are ineligible. However, corporations and para-meds can still be quoted by Positive Physicians based upon Positive Physician's underwriting criteria.

5. How can you take advantage of these excellent rates?

- First. Call Mr. Joseph Mezzano at 908-930-4749 to obtain a quote.
- Second. You **must be a member of the NJAAP Chapter**. If you are not a member, you must join the Chapter. A link to the New Jersey Chapter application form can be found on the Chapter website (www.njaap.org).
- Third. You **must join the NJAAP Purchasing Alliance** by filling out and mailing the Purchasing Alliance application form along with a check for the annual membership fee (\$150 for Jan-Dec period) to NJAAP Purchasing Alliance, Inc. First-year prorated membership payment information is on the Purchasing Alliance application form. The Purchasing Alliance application form can be found on the NJAAP Purchasing Alliance web page (www.njaappurchasingalliance.org).
- Fourth. You **must provide the following**:
- A. A completed Positive Physicians application including validation of specialty
 - B. Ten years (10) of prior carrier claim history
 - C. A copy of the physician's New Jersey Medical License
 - D. A copy of the application's Curriculum Vitae.

No physician will be required to furnish protected health information to the Company unless there is a HIPAA Business Associate Agreement satisfactory to the physician in effect.

Contact Information:

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